

# PATENTED PRODUCTS FOR OIL FIELD INDUSTRY

## Home Based Business

### THE COMPANY

The founder of this Company worked in the oil fields and became frustrated with the inefficiency and fragility of the tools commonly used in the industry. This frustration sparked the development of more reliable and durable tools. After extensive effort, the founder designed and patented two innovative products that are now widely used by companies in the United States and Canada. The products save time and are of the highest quality and durability on the market. The company has two proprietary patented products and two other products available.

### THE LOCATION

The opportunity does not require a brick and mortar location and can be operated remotely - although it would be preferable to be located in the main markets of North America.

### THE STRENGTHS

The major strengths include the two patented products which are manufactured to the highest standards by a trusted third-party machine shop. Orders are placed on demand, ensuring efficient inventory management. With strong sales growth, high profit margins and impressive cash flow, the company is well-positioned in a niche market with limited competition. The proprietary products are highly regarded, often described as "the best in the industry" and "game changers" by reducing costs and exceeding expectations for component lifespan.

### THE REASON FOR SELLING

The founder has enjoyed owning and growing the business to a successful and highly profitable enterprise but would like to focus on other business opportunities.

### THE IDEAL BUYER

The ideal buyer would be another oil field equipment manufacturing/distribution company, machine shop or individual with experience in equipment design, manufacturing and/or sales.

### THE POSSIBILITIES

A new Owner could increase marketing efforts by visiting key markets directly or hiring outside sales reps. Other areas to increase revenue include website SEO, targeted email campaigns, and participation in trade shows specific to the industry to raise product awareness.

### ASKING PRICE

**\$1,900,000**

### TERMS:

Cash

### ASSETS

|                     |                    |
|---------------------|--------------------|
| Patents             | \$1,760,000        |
| Inventory           | <u>140,000</u>     |
| <b>Total Assets</b> | <b>\$1,900,000</b> |

*All values provided by Seller*

### INCOME STATEMENT SUMMARY

|                  |                  |
|------------------|------------------|
| Gross Sales      | \$1,189,601      |
| <b>Cash Flow</b> | <b>\$627,472</b> |

*Financial information provided by Seller*

### REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please click the link below to fill out and submit an electronic **Confidentiality Agreement**.

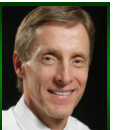
<https://arthurberry.com/confidentiality-agreement>

**ARTHUR BERRY  
& COMPANY**

250 W Bobwhite Court, Suite 230, Boise, Idaho 83706 208-336-8000 [www.arthurberry.com](http://www.arthurberry.com)

**Brent Bungard**  
208-639-6168  
[bbungard@arthurberry.com](mailto:bbungard@arthurberry.com)

File 5236 / 20250121



DISCLAIMER: All information contained herein has been provided by the Client Company and while believed to be correct has not been verified. This information, including any recast and/or projections of financial data, reflect considerable assumptions and subjective judgments which may or may not prove to be correct. There can be no guarantees that the Company's past performance is achievable in the future. Arthur Berry & Company makes no representations or warranties as to accuracy, truthfulness or completeness of the information presented herein and shall not be liable for any loss or injury in any way connected to this document. At all times Arthur Berry & Company and its agents are agents for the Seller and not for the Buyer, unless otherwise provided in writing. Recipient must do their own due diligence. Price and terms are subject to change.