

# NON MEDICAL TRANSPORTATION COMPANY

## Intermountain West

### THE COMPANY

This thriving, profitable transportation company was founded by the owners, starting out with two vehicles. The business provides essential services under Medicaid contracts and to private pay clients, working to remove barriers to access for needed transportation and care. The fleet includes fully equipped vehicles designed to accommodate a range of clients, including those who are ambulatory, wheelchair-bound, or require gurney transport. The fleet features two vans capable of holding one Bariatric wheelchair and four passengers or two regular sized wheelchairs and two passengers, other wheelchair vans that can hold two wheelchairs and three passengers, vans that can accommodate gurneys with room for two passengers, passenger vans that seat six to seven individuals, and fuel-efficient sedans. From their base location they service nursing homes, hospitals and private residences within an approximate 100 mile radius. Long distance transportation is offered that includes Oregon, Washington, Utah and Idaho.

### THE LOCATION

The office, which could be separately rented, has ample parking and is centrally located to hospitals and doctor's offices.

### THE STRENGTHS

Established over 16 years the business is fine-tuned and trusted by their clientele with an excellent reputation for timeliness and exceptional service. Their professional staff of well-trained drivers are skilled in assisting clients with diverse needs, consistently providing a high level of reliable, friendly and punctual service. The demand for services continues to be strong, often exceeding the number of vehicles and drivers available.

### THE REASON FOR SELLING

The owners have enjoyed growing and operating this business from start-up to a profitable enterprise. They now they are ready to sell, relocate and retire.

### THE IDEAL BUYER

The ideal buyer would be a similar business interested in immediate cash flow, market share and economies of scale or an individual passionate about helping others while making an excellent living.

### THE POSSIBILITIES

The business is listed for emergency evacuation services with multiple assisted living/nursing homes in the region which can be increased. Services could be expanded to include airport pick-up arrivals and departures in the geographic region as well as a taxi service. This is a lucrative company with an opportunity to continue making a positive impact on the community.

### ASKING PRICE

**\$995,000**

### TERMS:

Cash

### ASSETS

Vehicles & Equipment	\$436,447
<b>Total Assets</b>	<b>\$436,447</b>

*All values provided by Seller*

### INCOME STATEMENT SUMMARY

Gross Sales	\$1,058,236
<b>Cash Flow</b>	<b>\$332,719</b>

*Financial information provided by Seller*

### REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please click the link below to fill out and submit an electronic **Confidentiality Agreement**.

<https://arthurberry.com/confidentiality-agreement>

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