

# PREMIERE CUSTOM CABINET MANUFACTURER

Treasure Valley, Idaho

## THE COMPANY

Established in 2004 this manufacturer is one of the Treasure Valley's premiere custom cabinetry companies. The business provides all aspects of custom cabinetry and millwork along with semi-custom brands. Priding themselves in making the process as easy as possible, they design, manufacture and install kitchen cabinets, entertainment centers, bathrooms, and a variety of built-ins. Sales are comprised of 75% custom cabinetry with remainder being semi-custom to meet a variety of budgets. They use state of the art design software capable of designing entire rooms with 3D renderings. This also makes it possible to provide scale plan views of cabinetry. There are a total of six full-time employees and two full-time contracted installers.

## THE LOCATION

The business is centrally located in the Treasure Valley in a highly accessible 6,450 square foot factory facility and showroom for clients to view product samples and meet with the design team. The seller owns the building and will transfer back to the new owner. Customers are mainly in Blaine County with a strong presence in McCall and Sun Valley areas.

## THE STRATEGY

The business is dedicated to providing the highest quality cabinetry on the market with a focus on honesty, integrity, follow through, and respect for clientele and employees. Over the years they have established themselves as one of Boise's premiere cabinet companies. The owner has taken great strides in building a staff of highly skilled, dedicated and loyal professionals that have helped build the business to what it is today. They are also positioned to experience exceptional growth with record sales and profit expected in 2023.

## THE REASON FOR SELLING

The current owner has been in the business for over 19 years and has achieved his goal of building a successful company. He is willing to help a new owner through an agreed upon transition period to ensure the quality and values he has developed remain in place.

## THE IDEAL BUYER

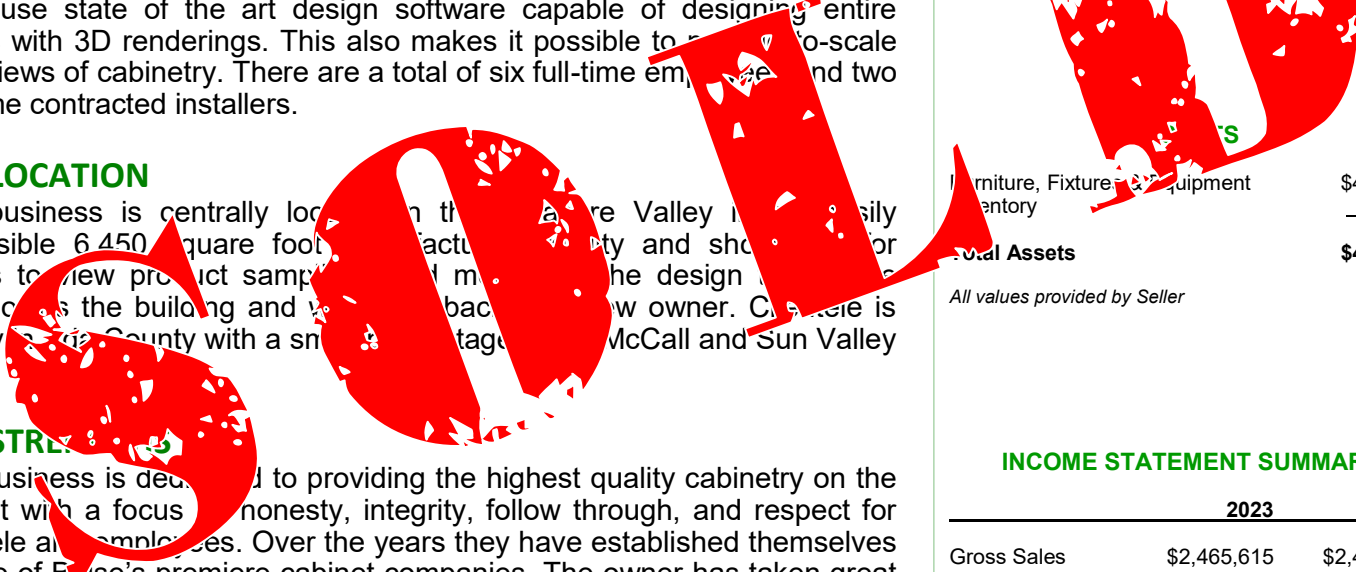
A new owner would be someone interested in providing the highest quality custom cabinetry to a growing marketplace. It would also be a great opportunity for an existing cabinet manufacturer or other related construction company to grow their business.

## THE POSSIBILITIES

With ever expanding housing construction in the Treasure Valley a new owner can immediately experience growth and exceptional returns by continuing with the same quality and values the existing owner has established.

## ASKING PRICE

**\$4,100,000**



Furniture, Fixture & Equipment	\$465,300
Inventory	15,000
<b>Total Assets</b>	<b>\$480,300</b>

All values provided by Seller

## INCOME STATEMENT SUMMARY

	2023	2022
Gross Sales	\$2,465,615	\$2,486,549
Net Income	\$1,121,015	\$1,104,232
<b>Cash Flow</b>	<b>\$1,329,015</b>	<b>\$1,270,632</b>

Financial information provided by Seller

## REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please click the link below to fill out and submit an electronic **Confidentiality Agreement**.

<https://arthurberry.com/confidentiality-agreement>

**ARTHUR BERRY  
& COMPANY**

250 W Bobwhite Court, Suite 230, Boise, Idaho 83706 208-336-8000 [www.arthurberry.com](http://www.arthurberry.com)

**Heidi Glaisyer**  
208-639-6170  
[heidi@arthurberry.com](mailto:heidi@arthurberry.com)

File 5173 / Rev20240124



DISCLAIMER: All information contained herein has been provided by the Client Company and while believed to be correct has not been verified. This information, including any recast and/or projections of financial data, reflect considerable assumptions and subjective judgments which may or may not prove to be correct. There can be no guarantees that the Company's past performance is achievable in the future. Arthur Berry & Company makes no representations or warranties as to accuracy, truthfulness or completeness of the information presented herein and shall not be liable for any loss or injury in any way connected to this document. At all times Arthur Berry & Company and its agents are agents for the Seller and not for the Buyer, unless otherwise provided in writing. Recipient must do their own due diligence. Price and terms are subject to change.