

MANUFACTURING COMPANY

Niche Construction Industry Product - Pacific Northwest Location

THE COMPANY

Founded in 1959, the Company created the first machine to produce a product that was specifically designed for the mining industry. With that, an entire industry was born. Indeed, the Company's product line has grown vertically and horizontally and now its products are also used in industrial buildings, water and sewer treatment facilities, semi-conductor manufacturing plants, airports and commercial and residential buildings. The Company's products are sold internationally as well as nationwide to end users mostly through a network of manufacturer's representatives. A team of in-house engineers, designers and contract designers work with customer project architects and engineers to custom design and spec the Company's products for a multitude of applications. The products are installed by specialty trade contractors.

As of February 2024, the business has the largest backlog of orders in the Company's history, with some orders already stretching into 2025. Recent federal legislation to provide incentives for domestic construction and expansion of the semi-conductor industry, national infrastructure and re-patriating manufacturing in general, is expected to benefit the Company for years to come. This coupled with declining input cost for some of its core materials and processes, the Company is poised for growing profits.

THE LOCATION

The Company is located in the Pacific Northwest. It manufactures, packages and distributes from a 24,388 square foot facility on approximately 3.36 acres. The Company's corporate headquarters is located off site in a leased location. The production facility is available for sale only with the purchase of the Company.

THE STRENGTHS

Over the Company's 65 year history, it has developed a superior brand name and reputation for unequaled quality compared to competitors. Additionally, it enjoys strong relationships with customers, its reps, suppliers, and contractors that only comes from the credibility gained through such a long tenured company and deep industry institutional knowledge. The Company has management depth and is staffed with knowledgeable long term employees in key positions, including the plant manager with 30 years experience. Current ownership has the Company positioned very well for revenue growth and increasing margins.

THE REASON FOR SELLING

The two primary shareholder, with 45 and 34 years in industry, are interested in retiring, but are open to a discussion of a transition period of up to 3 years.

THE IDEAL BUYER

The Company is perfectly suited for the individual with experience in owning and/or managing a manufacturing company who is well capitalized with an entrepreneurial spirit to take this business to the next level. This Company is also an excellent fit for an existing manufacturing or distribution company looking for a strategic acquisition to complement and expand existing product lines sold to the specialty facility/building construction market.

ASKING PRICE

Please Call

TERMS:

Cash

ASSETS

Contact Agent

INCOME STATEMENT SUMMARY

2024 Est Revenue	\$6,900,000
2024 Est EBITDA (recast basis)	\$875,000

Financial information provided by Seller

REQUEST ADDITIONAL INFORMATION

ADDITIONAL INFORMATION is available for financially qualified prospective Purchasers upon submission of an NDA by clicking the link below .

[FILL OUT AND SUBMIT NDA](#)

**ARTHUR BERRY
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