

ESTABLISHED HARDWARE COMPANY

Treasure Valley, Idaho Location

THE COMPANY

The company has a strong track record of providing quality hardware to retail and commercial customers and has been in existence for over 40 years! The company is a niche provider of hardware, with a long track record of excellent customer service and product knowledge. The company supplies everything for the general contractor, shop supplies for mechanical and repair shops, and general hardware supplies for the do-it-yourselfer (DIY) and handyman. The company has a strong track record of consistent growth in sales and profit. The company's revenue mix has historically been evenly distributed between retail and commercial customers, but with the rapid growth in the company's primary service areas, sales have increase more in retail.

THE LOCATION

The business operates in the Treasure Valley off a busy business road. The business enjoys a favorable rent available to a new owner. There is ample space to expand product offerings and increase growth and sales.

THE STRENGTHS

The strengths of the business include the niche product market, and the strong reputation in providing unmatched customer service to its retail and commercial clients. The company has a very long track record of providing excellent customer service, which can be leveraged to expand offerings and grow faster. A new owner could take an active role in operating the business, or could continue to manage passively.

THE REASON FOR SELLING

After growing the business and its strong reputation, the owner wishes to retire and simplify his life.

THE IDEAL BUYER

The ideal buyer would be another hardware company looking to expand further in the Treasure Valley, or a new owner looking for a new opportunity to expand and grow.

THE POSSIBILITIES

There is an opportunity to continue to grow sales across the company's primary service areas, and a new owner could provide other services to their strong client base of contractors and mechanical and repair shops. The company could also focus on growing their retail market share through more promotion and further awareness of their strong customer service and product knowledge.

ASKING PRICE

\$600,000

TERMS:

Cash

ASSETS

Furniture, Fixtures & Equipment	\$25,000
Inventory	<u>55,000</u>
Total Assets	\$80,000

All values provided by Seller

INCOME STATEMENT SUMMARY

Gross Sales	\$1,320,818
Cash Flow	\$181,121

Financial information provided by Seller

REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please click the link below to fill out and submit an electronic **Confidentiality Agreement**.

<https://arthurberry.com/confidentiality-agreement>

**ARTHUR BERRY
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