

HIGHLY PROFITABLE FENCING COMPANY

Idaho's Wood River Valley and Twin Falls County

THE COMPANY

The company has a strong track record of providing quality fencing and excavation services, and a reputation for being an extremely reliable and high quality provider of fencing installation. The company has a diverse revenue base and a strong track record of consistent growth in sales and profit. The company's revenue mix primarily consists of fencing products and installation.

THE LOCATION

The business operates in Twin Falls County and the Wood River Valley, serving as far south as Twin Falls, Idaho and all the way north to Stanley, Idaho. The Wood River Valley includes Sun Valley, Bellevue, Ketchum, and Hailey. The business can continue to be operated from anywhere in its service area.

THE STRENGTHS

The strengths of the business include the diverse revenue base, and the strong reputation in its service areas for providing reliable and high quality customer service, fencing products, and installation. The company has been in existence for 10 years. There is flexibility on where a new owner could locate and reside; the current business mix and labor allocation allows a new owner to reside anywhere in the company's service area. The company has served over 1,500 customers.

THE REASON FOR SELLING

After growing the business and developing its strong reputation, the owner is going to pursue a lucrative opportunity out of the country.

THE IDEAL BUYER

The ideal buyer would be another fencing and excavation company looking to expand into the Wood River and Twin Falls areas, or a new owner looking for a new opportunity to expand and grow.

THE POSSIBILITIES

There is an opportunity to continue to grow sales across the company's primary service areas, and a new owner could provide more excavation services in the revenue mix. The company could also focus on the growing Twin Falls area, where there is opportunity to continue to grow market share.

ASKING PRICE

~~\$495,000~~

Price Reduced to
\$395,000

TERMS:

Seller Will Carry with
Approved Terms

ASSETS

Furniture, Fixtures & Equipment	\$106,400
Total Assets	\$106,400

All values provided by Seller

INCOME STATEMENT SUMMARY

	2023	2022	2021
Gross Sales	\$830,288	\$780,552	\$644,740
Cash Flow	\$154,797	\$183,970	\$226,905

Financial information provided by Seller

REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please click the link below to fill out and submit an electronic **Confidentiality Agreement**.

<https://arthurberry.com/confidentiality-agreement>

**ARTHUR BERRY
& COMPANY**

250 W Bobwhite Court, Suite 230, Boise, Idaho 83706 208-336-8000 www.arthurberry.com

Seth Ruhter
208-639-6167
seth@arthurberry.com

File 5180/ Rev20240506



DISCLAIMER: All information contained herein has been provided by the Client Company and while believed to be correct has not been verified. This information, including any recast and/or projections of financial data, reflect considerable assumptions and subjective judgments which may or may not prove to be correct. There can be no guarantees that the Company's past performance is achievable in the future. Arthur Berry & Company makes no representations or warranties as to accuracy, truthfulness or completeness of the information presented herein and shall not be liable for any loss or injury in any way connected to this document. At all times Arthur Berry & Company and its agents are agents for the Seller and not for the Buyer, unless otherwise provided in writing. Recipient must do their own due diligence. Price and terms are subject to change.