

LONGSTANDING PET WASTE REMOVAL FRANCHISE

Treasure Valley, Idaho

THE COMPANY

This pet waste removal franchise company was started in 2005 and in the Treasure Valley under current ownership since 2010. They provide pet waste removal for residential, homeowner associations and property management companies. They also provide pet station installation and ongoing service. In addition, they provide waste removal for special events that involve animals. There are currently 326 residential customers and 23 commercial accounts. There are eight full-time Scoopers/Workers. The Franchise company provides advertising, first page Google placement, automated online customer sign-up, accounts receivables, scheduling, route organizing and billing. It is a "turnkey" operation that could seamlessly transfer to a new owner.

THE LOCATION

The company is home based and serves Boise, Meridian and Kuna. The system used for scheduling automatically organizes routes based on the Scooper's (worker's) home location.

THE STRENGTHS

This company has consistently been the Boise leader for pet waste removal since its inception. There is a large, loyal customer base that has been using the service for many years. In addition, the franchise model and resources make it very simple for a new owner to assume this business.

THE REASON FOR SELLING

The current owners are interested in pursuing other opportunities in a different state. One of the Franchise requirements is the owner must live in the market it serves.

THE IDEAL BUYER

An ideal buyer would be a pet lover who is interested in being their own boss with lots of flexibility. It would also be someone who would be an owner operator that is willing to work in the field when necessary.

THE POSSIBILITIES

The pet waste removal business has exploded in the last several years due to the increased pet ownership and the affluent Boise population base that is able to outsource this service. Growth in the area with residential and apartment buildings will allow a new owner to continually grow the customer base.

ASKING PRICE

~~\$150,000~~

Price Reduced to
\$140,000

TERMS:

Cash

ASSETS

Furniture, Fixtures & Equipment	\$22,327
Inventory	<u>1,000</u>
Total Assets	\$23,327

All values provided by Seller

INCOME STATEMENT SUMMARY (2023)

Gross Sales	\$315,754
Net Income	\$54,754
Cash Flow	\$72,754

Financial information provided by Seller

REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please click the link below to fill out and submit an electronic **Confidentiality Agreement**.

<https://arthurberry.com/confidentiality-agreement>

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