WINDOW TREATMENTS SALES & INSTALLATION

Serving Southwest Idaho

COMPANY OVERVIEW

Established over two decades ago, this Company specializes in professional sales and installation of a wide range of window treatments, including blinds, shades and shutters for residential and commercial applications. Their reputation is built on the pillars of delivering top-quality products, competitive pricing, exceptional design services and superior craftsmanship. They offer in-home consultations that allow customers to explore various products, styles, and colors to perfectly match their decor. The Owners are committed to staying at the forefront of industry trends through continuous education that ensures they provide the latest innovative products and expert installation services.

THE LOCATION

The business operates from a home-based office, covering an expansive territory in Southwest Idaho.

THE STRENGTHS

Numerous strengths include a devoted customer base consisting of residential homeowners, commercial developers, and home builders. Many clients return for multiple projects and their satisfaction drives the best form of advertising: word-of-mouth referrals. The Google testimonials are a testament to customer satisfaction, featuring a consistent record of Five-star ratings.

THE REASON FOR SELLING

After years of developing and expanding the business into a successful enterprise, the Owners have decided it's time to retire.

THE IDEAL BUYER

The ideal buyer would have industry experience and/or design and installation skills. A passion for outstanding customer service is an essential buyer attribute to continue the tradition of excellence.

UNLOCKING POTENTIAL

The Owners have intentionally limited external hiring and maintained a manageable size; therefore, demand outstrips capacity to keep up with job requests. A new owner has the potential to propel the business to the next level by expanding the workforce for sales and/or installation to maximize demand and scale the business to a new level of profitability.

ASKING PRICE \$225,000

TERMS:

Cash

ASSETS

Furniture, Fixtures & Equipment

\$27,000

Total Assets

\$27,000

All values provided by Seller

INCOME STATEMENT SUMMARY

Gross Sales

\$495.670

Cash Flow

\$75,716

Financial information provided by Seller

REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please click the link below to fill out and submit an electronic **Confidentiality Agreement**.

https://arthurberry.com/confidentiality-agreement



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