

NICHE PRINTING COMPANY

Pacific Northwest

THE COMPANY

The company has a long-established reputation throughout the Pacific Northwest for providing a quality niche printed product along with excellent customer service. The desirable dual location company has a consistent and reliable track record of maintaining and growing gross margins from a diverse and geographically varied revenue base. Despite the recent pandemic and national economic challenges including increasing inflation and costs, the company has shown considerable growth in both sales and profit. The desirable product offered coupled with strong name recognition and a loyal and reliable customer base makes this company positioned and primed for a new owner to take to the next level.

THE LOCATION

The company operates two locations in highly desirable and thriving communities in the Pacific Northwest. Both locations are geographically situated to service their primary market as well as the surrounding markets the company also serves. Each location also has ample capacity to expand production and have favorable leases in place.

THE STRENGTHS

The strengths of the company include the diverse revenue base, the trusted and established reputation and the consistent, reliable and long track record of providing excellent quality printing services. The niche focus of product provides the company with a strong market share and competitive position to maintain and grow margins and sales through different economic environments throughout the West. The company has a skilled workforce in place with the systems, processes and experience to build upon and continue to expand.

THE REASON FOR SELLING

The owners wish to retire after managing and growing the company for over 30 years and would like to offer the business to someone that will continue to expand its legacy of providing high quality printing services.

THE IDEAL BUYER

The ideal buyer would be a person or entity looking for a new opportunity in two booming and sought after communities, or another printing company looking to expand in either product line, geographical reach or visibility.

THE POSSIBILITIES

The company is positioned for continued growth in sales and margin with existing product line and possibly exponentially more with the addition of other printing services to its current customer base. The geographical locations of the company also allow for continued growth opportunities with further expansion and penetration of existing and surrounding regions.

ASKING PRICE

\$1,950,000

TERMS:

Cash

ASSETS

Furniture, Fixtures & Equipment	\$356,026
Inventory	<u>375,000</u>

Total Assets	\$731,026
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All values provided by Seller

INCOME STATEMENT SUMMARY*

Gross Sales	\$4,620,167
Net Income	\$356,029
Cash Flow	\$733,782

**2023 June Trailing 12 Months*

Financial information provided by Seller

REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please click the link below to fill out and submit an electronic **Confidentiality Agreement**.

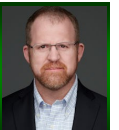
<https://arthurberry.com/confidentiality-agreement>

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& COMPANY**

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