

SPECIALTY SALES, DISTRIBUTION & SERVICE

Intermountain West Location

THE COMPANY

Over three decades ago this enterprise started as a home-based business and has methodically grown into one of the largest dealers in the Intermountain West. The business carries over 20 top brands of equipment, accessories and quality refurbished equipment. Their team of professionals will deliver and set up equipment, assuring each piece is properly assembled and installed. Factory-trained technicians provide preventive maintenance and authorized warranty work along with general repair and maintenance. Consulting services are also offered. Customers include homeowners, commercial property owners, businesses and educational and government entities.

THE LOCATION

The custom built freestanding building is in a highly visible location with a combination of showroom, warehouse and office areas. A new Lease will be negotiated as part of the business acquisition.

THE STRENGTHS

This business is the premier product dealer and service provider in the Intermountain West servicing an area encompassing three states. Unlike online stores, customers get expert and personalized advice from the knowledgeable sales staff and can physically see and test products before purchasing. An expansive showroom offers a large selection of quality, new products and accessories, along with rebuilt/refurbished products. Reputation, word-of-mouth referrals and a professional dedicated staff, combined with top line products, are other important attributes.

THE REASON FOR SELLING

The Owner is ready to retire but is excited to assist in transitioning the business to the next generation of ownership.

THE IDEAL BUYER

The ideal buyer would be a synergistic business ready to obtain immediate market share or an individual that enjoys sales and has interest and/or experience in the industry.

THE POSSIBILITIES

A new Owner may want to launch satellite locations in select cities where the business already has a presence. Consulting and repair services can also be expanded.

ASKING PRICE

\$1,200,000

TERMS:

Cash

ASSETS

Furniture, Fixtures & Equipment	\$187,923
Inventory	<u>500,000</u>

Total Assets	\$687,923
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All values provided by Seller

INCOME STATEMENT SUMMARY

Gross Sales	\$2,965,531
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Cash Flow	\$355,634
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Financial information provided by Seller

REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please click the link below to fill out and submit an electronic **Confidentiality Agreement**.

<https://arthurberry.com/confidentiality-agreement>

**ARTHUR BERRY
& COMPANY**

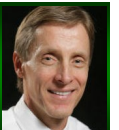
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