

ESTABLISHED FENCING CONTRACTOR

Treasure Valley, Idaho Location

THE COMPANY

The founder established this business over 20 years ago specializing in designing, building and installing wrought iron, decorative cedar and vinyl fencing used in residential and commercial projects. Over the years the Company has evolved into one of the top contractors in the area specializing in new construction for many of the premiere home builders in the Treasure Valley. The Company's work flow is currently approximately 90% new construction; they routinely turn down 10 to 20 jobs per day due to lack of capacity to fulfill all requests for their services. Typically there are 23 to 25 employees augmented by excellent management depth. Many key employees have a long tenure and play an important role in the Company's success.

THE LOCATION

The business occupies a centrally located office/warehouse space with eight garage bays and yard that leases for \$2,500 per month, NNN. A new Lease will be negotiated as part of the acquisition.

THE STRENGTHS

Multiple strengths include long term relationships with some of the largest builders in the area and a stellar reputation among other contractors and suppliers in the building industry. The business has an impressive portfolio of jobs throughout the geographic region and thousands of satisfied customers that attest to professional employees, good communication and customer service, along with quality design and installation. The Company has an impressive mix of specialized assets, trucks and equipment to handle any project.

THE REASON FOR SELLING

The Owner has enjoyed building and growing this business but would like to spend more time with family and pursue other interests .

THE IDEAL BUYER

An ideal buyer would be another like company interested in immediate market share or a company seeking diversification. Individual buyers with construction, business and customer service experience would also be a great fit.

THE POSSIBILITIES

Sales are only limited by number of crews; a new owner could add more crews and pick up work that is currently declined. Other ancillary services such as decks and pergolas have been offered in the past - a new owner may want to refocus on these areas for future growth. Idaho and the Boise Metro area have been leading the nation for population growth, a trend that is forecast to continue into the foreseeable future. A new Owner can continue to capitalize on the explosive growth and the vibrant Idaho economy.

ASKING PRICE

\$1,900,000

TERMS:

Cash

ASSETS

Furniture, Fixtures & Equipment	\$569,000
Inventory	<u>430,000</u>
Total Assets	\$999,000

All values provided by Seller

INCOME STATEMENT SUMMARY

Gross Sales	\$4,880,605
Cash Flow	\$635,060

Financial information provided by Seller

REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please click the link below to fill out and submit an electronic **Confidentiality Agreement**.

<https://arthurberry.com/confidentiality-agreement>

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& COMPANY**

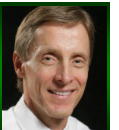
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