

MEDICAL SUPPLY COMPANY

Home-Based Location - Boise, Idaho Area

THE COMPANY

This company supplies disposable gloves and medical supplies to various industries including several large tire repair locations, a trucking company, a tractor supply and a dental office. Further, it has even been supplying local Tattoo shops and artists. The business has experienced significant organic revenue growth of 38% CAGR over the past four years translating into significant cash flow growth of 30% CAGR in the same time frame. This business requires limited time investment of approximately 10 hours per week, a home-based inventory with overhead of approximately \$500 per driver/order coordinator. The business offers many growth opportunities with opportunities to expand into other industries, along with untapped opportunities in law enforcement and dental industries.

THE LOCATION

This is a home-based business in the growing Boise, Idaho area.

THE STRENGTHS

This business has carved out differentiators in service and delivery that has translated into significant revenue and profit growth. Businesses served need this service as procurement of supplies takes away from their core competencies in their respective businesses. Gloves have grown to be a significant portion of revenue as almost all labor driven industries need a Glove supplier, and being able to have them delivered regularly is a differentiator. The new owner could step in part time and continue to grow with the current population growth in the Boise Valley. The company is well diversified in different industries and customers and the suppliers are simple.

THE REASON FOR SELLING

Seller has other professions and is excited to watch this business grow with a new owner.

THE IDEAL BUYER

The ideal buyer would be an owner that is looking for a part time commitment, loves growing opportunities and developing a fast-growing profitable business. With small effort, new industries and customers can be developed quickly. Someone who is looking to work from home, doesn't mind taking time off as needed, but likes to make money.

THE POSSIBILITIES

Penetrating organic growth in the state and Boise Area. Idaho has led the United States in population growth for five consecutive years and this business can be aligned easily with population growth. Industries that have proven to have needs include law enforcement and dental offices. Continuing to provide delivery routes to new geographical areas close to the Boise Hub is also a large untapped market.



Motivated Seller!

ASSETS

Inventory	\$55,000
Furniture, Fixtures & Equipment	500
Total Assets	\$55,500

All values provided by Seller

INCOME STATEMENT SUMMARY

Gross Sales	\$270,000
Cash Flow	\$55,000

Financial information provided by Seller

REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please click the link below to fill out and submit an electronic **Confidentiality Agreement**.

<https://arthurberry.com/confidentiality-agreement>

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