

# SPECIALTY CONSTRUCTION-RELATED PRODUCTS

Treasure Valley, Idaho Location

## THE COMPANY

This opportunity is a thriving, four-decade established commercial contractor that specializes in a niche of construction related products. The operation sells, installs, services and repairs the products and associated accessories. The Company also custom fabricates products in their shop to the customer's specifications. Since inception the business has grown dramatically, starting as an installation Company and diversifying by continuing to add additional services. Now, they are a one stop shop providing all goods and related services to complete a job from start to finish.

## THE LOCATION

The business operates out of a 7,150 square foot centrally located office and warehouse building, comprised of approximately 1,375 square feet of professional office space and +/-5,775 square feet of warehouse and production area. The building is in immaculate condition with multiple office spaces in front including a kitchen/break area and bathroom. The warehouse has high ceilings, mezzanine storage, polished concrete floors, three large bay doors and two bathrooms. The facility has ample capacity for the business, fabrication work and housing the large amount of inventory required.

## THE STRENGTHS

This Company has a great reputation in the valley for quality work and being extremely knowledgeable about the products and accessories they sell, install and service. Their diverse customer base relies on the business for a consistently high level of quality installation and service coupled with a philosophy of always putting the customer first. Because of their stellar reputation and large referral base they do not advertise—business comes to them through positive word of mouth.

## THE REASON FOR SELLING

The Owners are ready to retire.

## THE IDEAL BUYER

An ideal buyer would be an entrepreneur with business and/or construction experience or a Company in a related industry interested in synergistic qualities and immediate market share.

## THE POSSIBILITIES

A new owner could expand into other services not currently offered. Hiring an outside sales person and advertising would increase awareness and sales.

## ASKING PRICE

**\$3,040,000**

Business \$1,440,000  
Real Estate \$1,600,000

**Business and Real Estate to  
be Sold Together**

## TERMS:

Cash

## ASSETS

Real Estate	\$1,600,000
Furniture, Fixtures & Equipment	253,915
Inventory	<u>500,000</u>

**Total Assets \$2,353,915**

*All values provided by Seller*

## INCOME STATEMENT SUMMARY

Gross Sales	\$1,189,526
<b>Cash Flow</b>	<b>\$550,713</b>

*Financial information provided by Seller*

## REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please click the link below to fill out and submit an electronic **Confidentiality Agreement**.

<https://arthurberry.com/ca2>

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