

NON-EMERGENCY MEDICAL TRANSPORT

Idaho's Ada, Bannock, Elmore, and Twin Falls Counties

THE COMPANY

Although the company was recently established in 2020, they have quickly built a reputation as being an extremely reliable and high quality provider of transportation to medical facilities, which is then reimbursed by Medicaid. The company has a consistent revenue base, as 80% is recurring and with the same customers. The schedule to provide services is relatively predictable as well, as routes are known two days ahead of when provided.

THE LOCATION

The business operates in Ada, Bannock, Elmore and Twin Falls Counties, and is currently ran from the owner/operator's home. The business can continue to be operated from home or anywhere, but the owner would want to be near the customer service coverage areas to ensure maintenance of vehicles and continued high quality and dependable service.

THE STRENGTHS

The strengths of the business include the recurring revenue base, and the strong reputation for providing reliable and high quality customer service. The low fixed costs and reliable revenue base provide a strong foundation for further growth. In addition, the high quality drivers provides an additional strength to the company and their reputation for reliable and strong customer service.

THE REASON FOR SELLING

After establishing the business and growing from two drivers and expanding to currently ten drivers, the owner wants to pursue other interests and focus on family.

THE IDEAL BUYER

The ideal buyer would be another non-emergency Medical Transport business wanting to expand to the southwest section of the state or an existing business owner who is looking a new opportunity to expand and grow. A new owner can be involved as little as they want, making this also a good candidate for semi-passive ownership.

THE POSSIBILITIES

There is an opportunity to expand coverage to include wheelchair and stretcher services, which provide higher margins. With the relatively low amount of equipment required to generate revenue, the business can be scaled further by doubling the number of employees to further serve the existing service area, plus additional expansion into eastern Idaho.

ASKING PRICE

\$298,821

TERMS:

Cash

ASSETS

Furniture, Fixtures & Equipment	\$42,900
Total Assets	\$42,900

All values provided by Seller

INCOME STATEMENT SUMMARY

Gross Sales	\$414,195
Net Income	\$161,225
Cash Flow	\$177,527

Financial information provided by Seller

REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please click the link below to fill out and submit an electronic **Confidentiality Agreement**.

<https://arthurberry.com/confidentiality-agreement>

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