

# LANDSCAPE & GARDENING COMPANY

## Southwest Idaho

### THE COMPANY

This Company was established in the late nineties by the Owners who had a common passion for working in nature. The company was founded on a commitment to sustainability and quality over quantity. This focus has paid dividends over the years as referrals from past and existing clientele bring in a large percentage of new business. The vast existing client base and referral network, along with the website, provides the Company with a wide array of jobs to choose from so the Owners can be selective as to the projects they take on. The breakdown of revenues is approximately 90% residential and 10% commercial. The main services provided include: landscaping (50%), Gardening (30%), Sprinklers (10%) and Turf Care (10%). These services all have individual management and provide overlapping synergistic benefits to the clients and the Company. There is an experienced management team in place that handles day-to-day operations which allows the Owners to work behind the scenes. This structure will make for a seamless transition for a new Owner after the sale.

### THE LOCATION

The centralized location has excellent access to all of the Treasure Valley. The space includes a shop, small office and yard which leases for \$2,800 per month. A new lease will be negotiated as part of the acquisition, or a new Owner will have the flexibility to relocate.

### THE STRENGTHS

Multiple strengths include a strong brand and name recognition. The business has a stellar reputation built on commitment to quality service, dedicated employees and cultivating client relationships. Controlled growth has produced continuous stable revenue and profit since the Company's inception. Employees are trained on Company protocols and safety to ensure job accountability while maintaining a safe workplace environment.

### THE REASON FOR SELLING

After decades of successful operations the Owners are ready to retire but will provide negotiable transition assistance after the sale.

### THE IDEAL BUYER

The ideal buyer would be a similar company interested in a roll-up to gain immediate market share or a Company looking to diversify into another industry. Individual buyers with related industry experience would also be a great fit.

### COMMENTS

The business is highly successful, profitable and well positioned for a new Owner to capitalize on the rapid growth in the Treasure Valley. New Ownership should continue to thrive while assisting clients by creating and maintaining landscapes throughout the geographic region for many decades to come.

### ASKING PRICE

**\$965,000**

### TERMS:

Cash

### ASSETS

Furniture, Fixtures & Equipment	\$298,270
Inventory	<u>13,000</u>
<b>Total Assets</b>	<b>\$311,270</b>

*All values provided by Seller*

### INCOME STATEMENT SUMMARY

Gross Sales	\$1,417,016
<b>Cash Flow</b>	<b>\$310,592</b>

*Financial information provided by Seller*

### REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please click the link below to fill out and submit an electronic **Confidentiality Agreement**.

<https://arthurberry.com/confidentiality-agreement>

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