

# RESIDENTIAL HVAC / FIREPLACE COMPANY

## Southwest Idaho Location

### THE COMPANY

This second generation HVAC Company has been in continuous operation for almost 3/4 of a century serving communities in Idaho and Oregon. The Company specializes in system and equipment replacement in existing residential homes; installation/retrofit fabrication, air conditioning filter systems, zone controls and humidification along with fireplace installation and installation. They are a dealer for many of the top brand name service all systems/brands. Their factory direct pricing is of only a few dollars in the Valley where the customer can see the custom fabrication of HVAC parts and just about anything else. The Company has a knowledgeable staff and skills to provide personalized service.

### THE LOCATION

The location has easy access and is located in the center of a thriving community experiencing a large increase in population growth. The business operates out of a shop/warehouse space of +/-7,550 square feet along with a fenced yard for storage.

### THE STRENGTHS

For over 70 years this business has operated in the geographic region developing a brand that is highly recognized and synonymous with quality customer service and craftsmanship. Reputation, name recognition, referrals and word-of-mouth advertising are key attributes of the opportunity. A team of long term, qualified technicians, support staff and salespersons are another strength and reason the business continues to flourish.

### THE REASON FOR SELLING

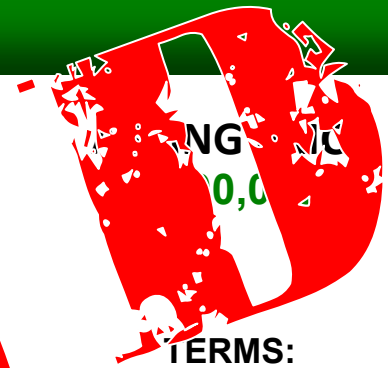
After many decades of successful operations the Owners are ready to retire.

### THE IDEAL BUYER

The ideal buyer would be an HVAC company interested in immediate market share or another synergistic Company interested in diversification. An individual buyer would ideally be a journeyman HVAC technician or have related experience.

### COMMENTS

This is a rare opportunity to purchase a 70 year plus legacy business that should continue to thrive for multiple generations in the future. With the surge of growth in Idaho and Oregon over the last several years a new Owner will be well positioned to further increase sales and profitability.



**TERMS:**  
Cash

### ASSETS

Furniture Fixtures & Equipment	\$256,655
Inventory	<u>336,000</u>
<b>Total Assets</b>	<b>\$592,655</b>

### INCOME STATEMENT SUMMARY

Gross Sales	\$2,666,418
<b>Cash Flow:</b>	<b>\$255,439</b>

*Financial information provided by Seller*

### REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please click the link below to fill out and submit an electronic **Confidentiality Agreement**.

<https://arthurberry.com/confidentiality-agreement>

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