

# LONG-STANDING HVAC COMPANY

Treasure Valley, Idaho Location

NEW PRICE!

## THE COMPANY

This long-standing HVAC company has been serving residential and light commercial customers for over 19 years. The annual income has been consistent over those years due to high customer service and valued relationships. They enjoy a 4.9 star rating on Google, Facebook and Yelp. The business is 80% residential and 20% commercial installing, servicing and repairing equipment. There are over 6,000 stickers on homeowners' furnaces and 3,000 stickers on thermostats for return calls. The company website has been running for over 15 years and ranks high through search engine optimization (SEO). In addition, there is a second web page for air conditioning repairs that feeds into the main company with a separate phone number.

## THE LOCATION

The business services the entire Treasure Valley and can be home-based. It includes a 2019 GMC 3.4 van equipped with shelves, bulkhead, swing down ladder rack and pack rat for holding parts and equipment. There is also a 6' x 10' single axel steel trailer for hauling equipment.

## THE STRENGTHS

This is a single employee business with potential to add additional repair personnel to grow the business. The net income and cash flow is suitable for a new owner to expand with existing company profits. With a strong reputation it would be ideal for this type of expansion. The current owner cannot handle all of the business currently available so immediate growth is possible.

## THE REASON FOR SELLING

After 19 years of business, the owner is ready to retire and pursue other interests.

## THE IDEAL BUYER

A journeyman HVAC person wanting to build their own business would be the ideal buyers for this company. It would also be a good fit for a couple of people to take over and immediately see sales increase with the ability to handle additional customers.

## THE POSSIBILITIES

With an excellent company reputation and strong profit and loss statement there are endless opportunities to grow this company.

## ASKING PRICE

**\$305,000**

## TERMS:

Cash

## ASSETS

**Total Assets** **\$65,000**

*All values provided by Seller*

## 2020 INCOME STATEMENT SUMMARY

Gross Sales **\$376,745**

Net Income **\$160,158**

**Cash Flow** **\$253,759**

*Financial information provided by Seller*

## REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please click the link below to fill out and submit an electronic **Confidentiality Agreement**.

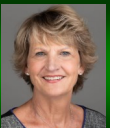
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