

RESIDENTIAL HVAC / FIREPLACE COMPANY

Southwest Idaho Location

THE COMPANY

This second generation HVAC Company has been in continuous operation for almost 3/4 of a century serving communities in Idaho and Oregon. The Company specializes in system and equipment replacement for existing residential homes; installation/retrofit, fabrication, air cleaners, filter systems, zone controls and humidifiers along with fireplace sales and installation. They are a dealership for multiple flagship brands and service all systems/brands. Their fabrication shop is one of only a few places in the Valley where a customer can special order custom fabricated HVAC parts or just about anything else made of metal. The Company has a knowledgeable staff and skilled technicians ready to provide personalized service.

THE LOCATION

The location has easy access and is located in the center of a thriving community experiencing a large increase in population growth. The business operates out of a shop/warehouse space of +/-7,550 square feet along with a fenced yard for storage.

THE STRENGTHS

For over 70 years this business has operated in the geographic region developing a brand that is highly recognized and synonymous with quality customer service and craftsmanship. Reputation, name recognition, referrals and word-of-mouth advertising are key attributes of the opportunity. A team of long term, qualified technicians, support staff and salespersons are another strength and reason the business continues to flourish.

THE REASON FOR SELLING

After many decades of successful operations the Owners are ready to retire.

THE IDEAL BUYER

The ideal buyer would be an HVAC company interested in immediate market share or another synergistic Company interested in diversification. An individual buyer would ideally be a journeyman HVAC technician or have related experience.

COMMENTS

This is a rare opportunity to purchase a 70 year plus legacy business that should continue to thrive for multiple generations in the future. With the surge of growth in Idaho and Oregon over the last several years a new Owner will be well positioned to further increase sales and profitability.

ASKING PRICE

\$900,000

TERMS:

Cash

ASSETS

Furniture Fixtures & Equipment	\$256,655
Inventory	<u>336,000</u>
Total Assets	\$592,655

INCOME STATEMENT SUMMARY

Gross Sales	\$2,666,418
Cash Flow:	\$255,439

Financial information provided by Seller

REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please click the link below to fill out and submit an electronic **Confidentiality Agreement**.

<https://arthurberry.com/confidentiality-agreement>

**ARTHUR BERRY
& COMPANY**

250 W Bobwhite Court, Suite 230, Boise, Idaho 83706 208-336-8000 www.arthurberry.com

Brent Bungard
208-639-6168
bbungard@arthurberry.com

File 4967A / 20210920

DISCLAIMER: All information contained herein has been provided by the Client Company and while believed to be correct has not been verified. This information, including any recast and/or projections of financial data, reflect considerable assumptions and subjective judgments which may or may not prove to be correct. There can be no guarantees that the Company's past performance is achievable in the future. Arthur Berry & Company makes no representations or warranties as to accuracy, truthfulness or completeness of the information presented herein and shall not be liable for any loss or injury in any way connected to this document. At all times Arthur Berry & Company and its agents are agents for the Seller and not for the Buyer, unless otherwise provided in writing. Recipient must do their own due diligence. Price and terms are subject to change.