

# TWO SPECIALTY COATINGS COMPANIES

## Southwest Idaho Location

### COMPANY 1

This Company was established in 1986 and for over 35 years has been providing quality services to a diversified customer base. The operation offers a wide range of services including coatings, non-stick coatings, protective coatings and sand blasting for commercial, industrial, residential and individual customers. The advanced finishing methods are cost effective, environmentally friendly and can be used on a variety of surfaces.

### COMPANY 2

A separate synergistic Franchise was established in 2016 that was immediately successful and currently accounts for approximately \$450,000 of revenues. This operation offers a unique coating technology and related accessories. This separate enterprise has a protected territory and an ability to open multiple sites in the geographic region.

**Both companies have their own financials.**

### THE FACILITY

The central location provides easy access with a layout ideally set up for the multiple production services offered. Both businesses operate out of a total of +/-9,000 square feet, inclusive of a 4,000 square foot production facility, a 5,000 square foot production facility, 600 square foot Quonset Hut and yard on +/-1.2 acres. A new lease will be negotiated as part of the acquisition of the business.

### THE STRENGTHS

The many strengths of this business include being established for over three and a half decades with excellent reputation and name recognition. The Company offers a diversified array of coating services to commercial, industrial, residential and individual customers. The business has a successful niche in the marketplace that draws customers from all over the geographic region.

### THE REASON FOR SELLING

The Owner enjoys operating this successful enterprise but is ready to sell and find his next venture.

### THE IDEAL BUYER

The ideal buyer would be any entrepreneur interested in production and customer service. The Owner will provide negotiable transition assistance.

### THE POSSIBILITIES

This business has solid sales volume and profitability although there is still additional capacity for continued growth. A new Owner may want to launch other locations in the area to increase sales and reap the benefits of some economies of scale.

## ASKING PRICE

**\$900,000**

### TERMS:

Cash

### ASSETS

Furniture, Fixtures & Equipment	\$511,215
Inventory	<u>35,100</u>
<b>Total Assets</b>	<b>\$546,315</b>

*All values provided by Seller*

### INCOME STATEMENT SUMMARY

Gross Sales	\$1,017,230
<b>Cash Flow</b>	<b>\$259,838</b>

*Financial information provided by Seller*

### REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please click the link below to fill out and submit an electronic **Confidentiality Agreement**.

<https://arthurberry.com/confidentiality-agreement>

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