

WATERJET CUTTING SERVICES BUSINESS

Treasure Valley, Idaho Location

THE COMPANY

Custom waterjet cutting business with an established client base in the Treasure Valley. The business provides the ability to turn creative dreams into tangible realities by precision cutting of nearly any material. Striving for the highest quality cutting and customer service, the business has achieved consistent, organic growth.

THE LOCATION

The business is well situated with approximately 300 square feet of space, with favorable, below market rent. There is only one competitor for outside waterjet cutting services existing in the Treasure Valley. Communities of the Treasure Valley can support three to four competitors in the growing waterjet cutting market and the absence of basic marketing, the business could scale substantially.

THE STRENGTHS

The business has few direct competitors that have the similar capabilities of custom cutting nearly any material. The 2008 Flow Mach2 87K, Hyperjet 50 can handle material up to 6.5" thick with an accuracy of ± 0.005 ", allowing their system to seamlessly finish demanding jobs that competitors cannot complete precisely with their inferior 60K psi pumps. The Company has developed a strong group of reoccurring clients that provide regular project work with no marketing. Sales have been steady during the pandemic and resumed their growth trajectory with only client referrals.

THE REASON FOR SELLING

The Owner is selling off this peripheral business unit from their parent company to focus on their primary operations and migrate their other production to Mexico.

THE IDEAL BUYER

The ideal buyer would have some general metal work or basic shop skills, be able to think spatially, enjoy problem solving and have client interfacing skills to continue successfully growing the business.

THE POSSIBILITIES

New owners can grow the business to capitalize on the streamlined estimating, invoicing and payment platform. Current owners have not marketed the business and have had steady, organic growth. Expansion into light fabrication and welding along with marketing should increase sales and cash flow to the already profitable business.



ASSETS

Furniture, Fixtures & Equipment	\$102,600
Inventory	10,000
Total Assets	\$112,600

All values provided by Seller

INCOME STATEMENT SUMMARY

	2020 (Estimated)	2019
Gross Sales	\$256,595	\$244,476
Gross Profit	\$108,817	\$153,983
Cash Flow*	\$104,000	\$35,777

*Includes Owner/operator salary add back

Financial information provided by Seller



REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please [CLICK HERE](#) to fill out and submit an electronic Confidentiality Agreement. This agreement can also be requested by contacting the agent below.

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File 5033 / 20201214



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