

LAND / CONSTRUCTION SURVEYING COMPANY

Treasure Valley, Idaho Service Location

THE COMPANY

Established in 1994, this land and construction survey business is one of the most well known and respected surveying companies in the Treasure Valley. Indeed, this opportunity consists of two divisions operating under one entity sharing assets and personnel. Both divisions are strong in the industry separated by job types. One focuses on construction layout and public works projects like highway construction, public schools roads and right-a-ways. The other division specializes in conventional survey work such as subdivision survey, boundary, record of survey, topography, elevation certifications and ALTA surveys. Over 90% of the company's business comes from repeat customers; its customer list reads like the "Who's Who" of the construction related entities, including the State of Idaho Department of Transportation, Ada County Highway District, some of the largest commercial general contractors and engineering firms in the Treasure Valley. While over the years this client Company has employed more, currently the Company has two employees including the owner.

THE LOCATION

The Company is located in one of the top 10 fastest growing states in the country (U.S. News & World Report). Further, within the Company's service area, is the #3 fastest growing city (Meridian) according to BusinessInsider.com and the Milken Institutes Ranks Boise as the #7 fastest growing economy in the country. The business operates from a small office in Boise. The office is relocatable to an acquirer's office or new location if desired.

THE STRENGTHS

By far, the brand name of the Company is among its greatest strength. Such a reputation comes only from a legacy of decades of projects completed on time and on budget. Additionally, this turnkey operation is a solid foundation from which a new owner can grow the business. To help transition these company strengths the seller is willing to continue working with the Company for an negotiated period of time.

THE REASON FOR SELLING

After 40 years in business, the owner is interested in transitioning into retirement.

THE IDEAL BUYER

This business is a perfect fit for a current seasoned surveyor tired of working for someone else and interested in owning his/her own business but not wanting to start from scratch. It is also a logical "bolt-on" opportunity for a civil engineering firm wanting to add surveying to its service offerings.

THE POSSIBILITIES

The development and construction environment is incredibly strong and this survey firm find itself having more business opportunities than resources to take full advantage of the opportunities. Given its tenure, the Company has literally hundreds of surveys in its portfolio of completed jobs providing opportunity for follow on business for such services as lot line adjustments, lot splits, amended subdivision survey and lot density reductions and more.

ASKING PRICE

\$105,000

TERMS:

Cash

PRICE ALLOCATION

Tools and Equipment	\$80,000
Intangible Value	<u>25,000</u>

Total Price Allocation **\$105,000**

All values provided by Seller

INCOME STATEMENT SUMMARY

2020 Gross Revenue Contact Agent

Seller Discretionary Earnings Contact Agent

Financial information provided by Seller

REQUEST ADDITIONAL INFORMATION

TO RECEIVE ADDITIONAL INFORMATION, please [CLICK HERE](#) to fill out and submit an electronic Confidentiality Agreement. This agreement can also be requested by contacting the agent below.

**ARTHUR BERRY
& COMPANY**

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