



# WATER TREATMENT AND EQUIPMENT COMPANY

Intermountain West

## THE COMPANY

Established for over half a century, this company is a licensed dealer and service provider for one of the world's largest manufacturers of water treatment equipment. This multinational conglomerate develops and manufactures innovative state-of-the-art products installed and serviced by highly trained specialists working for licensed dealers around the globe.

The dealership sells, installs and services water treatment equipment/ solutions to remove contaminants and odors from water, save customers money by enabling them to use less energy, and maximize life and efficiency of appliances. Their water service specialists perform water testing and remediation services for homes and businesses in the geographic region; specialists are trained to identify, contain and eliminate any water related problem. The operation also has strategically placed self-serve centers where customers can obtain purified water for a very reasonable price as well as a regional bottled water delivery service. The company provides exceptional service and advice to customers who trust them as the local expert regarding water quality issues.

## THE LOCATION

The location offers easy access and good visibility on a major arterial. The +/-5,700 SF building is well designed for the business and includes a retail showroom and offices, along with a warehouse and ample parking. The real estate can be purchased for \$500,000 or leased; rate to be negotiated as part of the overall Purchase Agreement.

## THE STRENGTHS

The obvious strengths include a long-standing business that is part of the fabric of the community. The geographic area has poor water quality; a majority of the population uses well water that has high contaminate levels. Most customers that are hooked up to municipal water systems choose not to drink it. These water quality challenges, along with continued growth, create a very positive future for this opportunity. Being a Licensed Dealer for an international manufacturer and leader in water treatment systems ensures top quality products, reasonable pricing and the latest in innovation.

## THE REASON FOR SELLING

The Owner is ready to retire.

## THE IDEAL BUYER

The ideal buyer would be any entrepreneur looking for a solid business opportunity that has ample upside. Other companies with synergistic operations will also see this as a nice add-on acquisition to their current platform of business.

## COMMENTS

Everyone needs water to survive; contaminated water is now in the national spotlight creating further awareness regarding water quality issues. With the poor water quality offered by surrounding municipalities and wells having high levels of contaminates, this business has a solid foundation and should continue to grow and flourish for years to come.

**ASKING PRICE**  
**\$380,000**

**TERMS:**  
Cash

### ASSETS

Furniture, Fixtures & Equipment	\$308,189
Inventory	<u>70,000</u>
<b>Total Assets</b>	<b>\$378,189</b>

All values provided by Seller

### INCOME STATEMENT SUMMARY

Gross Sales	\$607,749
<b>Cash Flow</b>	<b>\$82,592</b>

Financial information provided by Seller

**~5,700 SF BUILDING AVAILABLE FOR SALE OR LEASE**

Asking Price: \$500,000  
Lease Rate and Term Negotiable

### Request Additional Information:

**Brent Bungard**

Call 208-639-6168

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