



STAINED GLASS ART SUPPLIES AND STUDIO

Boise, Idaho

THE COMPANY

This company is a full-service working art glass studio. In addition to being a retail supplier of stained glass, supplies and tools, books, mosaic supplies, and a large selection of glass, they have a thriving business of custom made glass panels for homes. They also offer repairs and teach classes in their studio.

THE LOCATION

The business moved into its current location 2 1/2 years ago and has seen a steady increase in revenue. The lease expires in May, but with good customer feedback and a wonderful landlord, it looks like the ideal business location.

THE STRENGTHS

This is a very diversified business that has multiple revenue streams. The company was established in 2006, has a nice website, brand awareness, and a physical location rather than being home-based. The loyal customer base includes both individuals and cabinet shops locally and throughout the northwest.

THE REASON FOR SELLING

The owner is planning on moving and wants to transfer ownership and offer training so the business will continue to operate and service the area.

THE IDEAL BUYER

The ideal buyer would be someone with a working knowledge of stained glass with experience working in both the lead came and copper foil method applications of building stained glass art glass panels. A business looking for a complimentary product or service to help grow their sales would be another good option.

THE POSSIBILITIES

By focusing more effort on internet marketing, online sales, social media exposure, and offering more classes, would be ideas to generate more revenue.

ASKING PRICE

~~\$95,000~~

Price Reduced to

\$89,000

TERMS:

Owner May Consider Some Terms with Buyer

ASSETS (Cost)

Furniture, Fixtures & Equipment	\$10,301
Inventory	<u>34,694</u>
Total Assets	\$44,995

All values provided by Seller

INCOME STATEMENT SUMMARY (5-year Average)

Gross Sales	\$134,802
Net Income	\$22,751
Cash Flow	\$30,997

Financial information provided by Seller

Request Additional Information:

TO RECEIVE FURTHER INFORMATION, sign and return the [Confidentiality Agreement](#) found on our web site. If you prefer, this agreement can also be requested by contacting the agent listed below.

Mitch Thomas

Call 208-639-6167

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