



# STAINED GLASS ART SUPPLIES AND STUDIO

Boise, Idaho

## THE COMPANY

This company is a full-service working art glass studio. In addition to being a retail supplier of stained glass, supplies and tools, books, mosaic supplies, and a large selection of glass, they have a thriving business of custom made glass panels for homes. They also offer repairs and teach classes in their studio.

## THE LOCATION

The business moved into its current location 2 1/2 years ago and has seen a steady increase in revenue. The lease expires in May, but with good customer feedback and a wonderful landlord, it looks like the ideal business location.

## THE STRENGTHS

This is a very diversified business that has multiple revenue streams. The company was established in 2006, has a nice website, brand awareness, and a physical location rather than being home-based. The loyal customer base includes both individuals and cabinet shops locally and throughout the northwest.

## THE REASON FOR SELLING

The owner is planning on moving and wants to transfer ownership and offer training so the business will continue to operate and service the area.

## THE IDEAL BUYER

The ideal buyer would be someone with a working knowledge of stained glass with experience working in both the lead came and copper foil method applications of building stained glass art glass panels. A business looking for a complimentary product or service to help grow their sales would be another good option.

## THE POSSIBILITIES

By focusing more effort on internet marketing, online sales, social media exposure, and offering more classes, would be ideas to generate more revenue.

## ASKING PRICE

~~\$89,000~~

New Price!

**\$79,000**

## TERMS:

Owner May Consider Some Terms with Buyer

**Motivated Seller**  
must relocate and care for aging parents

## ASSETS (Cost)

Furniture, Fixtures & Equipment	\$10,301
Inventory	<u>34,694</u>
<b>Total Assets</b>	<b>\$44,995</b>

All values provided by Seller

## INCOME STATEMENT SUMMARY (5-year Average)

Gross Sales	\$134,802
Net Income	\$22,751
<b>Cash Flow</b>	<b>\$30,997</b>

Financial information provided by Seller

## Request Additional Information:

TO RECEIVE FURTHER INFORMATION, sign and return the [Confidentiality Agreement](#) found on our web site. If you prefer, this agreement can also be requested by contacting the agent listed below.

**Mitch Thomas**

Call 208-639-6167

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