



# PROFITABLE SPECIALTY AUTOMOTIVE BUSINESS

Treasure Valley, Idaho Location

## THE BUSINESS

This high market share, narrowly niched and very profitable company is available for sale for the first time. Established approximately 20 years ago, the Company provides specialized services to primarily business-owned vehicles. Indeed, approximately 85% of the Company's revenue is commercial business. Company technicians are trained in the latest computer aided diagnostics and computer assisted precision calibration to help insure the highest quality work product. Given its tenure in the market, high quality of work and reputation for quick turnarounds, a larger percentage of the Company's revenue is from repeat business. The Company employs six full-time technicians, including two shop supervisors, and also employs a full-time office manager. The business is currently not owner-operated.

## THE LOCATION/FACILITY

The Company has been in its current Treasure Valley location since nearly its inception. It is easily accessible from anywhere in the valley from I-84. It operates from a leased facility consisting of a 3,680 square foot shop, a separate 2,550 square foot office/storage area and a fenced yard, all on approximately three acres. The facility size provides adequate capacity to absorb company growth.

## THE IDEAL BUYER

This business is an excellent fit for another company with complementing services interested in expanding its menu of service offerings and to grow through acquisition. Alternatively, an entrepreneurial minded individual interested in acquiring a profitable company with a long standing solid foundation.

## THE POSSIBILITIES

While the Company could probably benefit from having an outside sales person or a larger advertising budget, it currently spends relatively little on advertising yet still generates impressive revenue. This Company is an excellent platform to launch additional services and/or more aggressively market its services.

## ADDITIONAL INFORMATION

Company operational and financial data is available to prospects upon signing a confidentiality agreement and demonstration of financial qualification.

## ASKING PRICE

**\$565,000**

## TERMS:

Cash

## ASKING PRICE ALLOCATION

Fixed Assets	\$150,000
Inventory	88,000
Receivables (net of Trade A/P)	54,000
Intangible Value	<u>273,000</u>

**Total Price Allocation \$565,000**

*All values provided by Seller*

## INCOME STATEMENT SUMMARY

2017 Gross Revenue (Recast) \$986,970

**Recast EBITDA\* \$198,196**

*Financial information provided by Seller*

*\*Earnings before interest, taxes, depreciation and amortization*

## Request Additional Information:

TO RECEIVE FURTHER INFORMATION, sign and return the [Confidentiality Agreement](#) found on our web site. If you prefer, this agreement can also be requested by contacting the agent listed below.

**Randy Limani**

Call 208-639-6172

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