



LAWN CARE AND LANDSCAPING COMPANY

Boise, Idaho Area

THE COMPANY

This is a well-established lawn care and landscaping business that has served residential and commercial customers since 1995. The company currently maintains 130 weekly lawn accounts and some nice commercial accounts. Services offered include weekly lawn maintenance to include mowing, edging and trimming, sprinkler installation, repairs, turn-ons and blowouts, lawn fertilizer programs, landscape installation, fence installation and repairs, spring and fall clean ups, and snow removal.

THE LOCATION

The company is based in Boise, Idaho and serves the Boise and Meridian areas.

THE STRENGTHS

Strengths of the business include a solid and loyal customer base, recurring revenue streams and relatively low overhead. Service agreements are in place providing multiple sources of income. Equipment is in place and always ready to roll. A growing market makes this a very attractive service oriented business.

THE REASON FOR SELLING

The owner started this company 22 years ago and is ready to help someone take over his very successful business.

THE IDEAL BUYER

This business is ideal for someone who wants to hit the ground running without taking years to build a customer base and a solid revenue stream. This would also be an opportunity for an existing landscaping business to grow their market share through acquisition.

THE POSSIBILITIES

Adding a website, social media, and a marketing campaign would be great ways to generate additional residential and commercial accounts. The company could also grow sales by servicing additional markets in the Treasure Valley.

ASKING PRICE

\$125,000

TERMS:

Owner May Consider Some Terms with the Buyer

ASSETS (at cost)

Equipment	\$82,900
Accounts Receivable	15,000
Inventory	<u>2,000</u>
Total Assets	\$99,900

All values provided by Seller

INCOME STATEMENT SUMMARY

	2015	2016	2017	3-Yr AVG
Gross Sales	\$144,673	\$140,117	\$149,532	\$144,774
Cash Flow	\$55,620	\$29,741	\$34,469	\$39,943

Financial information provided by Seller

Request Additional Information:

TO RECEIVE FURTHER INFORMATION, sign and return the [Confidentiality Agreement](#) found on our web site. If you prefer, this agreement can also be requested by contacting the agent listed below.

Mitch Thomas

Call 208-639-6167

mitch@arthurberry.com