

THE COMPANY

This company serves the greater Idaho Falls area as a full-service sprinkler and landscape contractor. They have consistently grown sales and net income over the last five years. The sale includes a full line of very well maintained operational assets. The company has been successful by focusing on new installations and remodels, but they see tremendous opportunity to expand the existing curbing business and add full-time maintenance and repair staff.



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THE CUSTOMER

The owner has worked hard to maintain a diverse customer base. The company works for both contractors and individuals and relies heavily on referrals and word-of-mouth. Customers range from people needing winterization services to new yards starting from raw ground.

THE REASON FOR SELLING

The seller is transitioning into another business venture and will not have the ability to split his time between both companies. The seller is open to offering flexible financing terms to the right qualified buyer.

THE IDEAL BUYER

The ideal buyer is someone looking to diversify in the landscape industry, or a person with a passion for owning a "hands on" company. A new owner would not need an extensive background in plumbing or landscaping, but possession of general people skills and the ability to organize a team is a must.

THE POSSIBILITIES

This is truly a turn key operation for a new owner. This Company is poised for growth, and the equipment already in place to support the additional business. Sales in 2016 grew to exceed \$500,000 with just seven employees.

ASKING PRICE

\$375,000

TERMS:

Owner Carry Option Available
for Qualified Buyer

ASSETS

2013 29' Look Puresport Enclosed Trailer	\$7,500
2014 14' Dump Trailer 14k GVWR	6,000
Curbing Equipment	13,000
2014 New Holland Tractor (+/- 750 hrs)	17,500
Rock Rake	7,500
2012 Ford F350 Powerstroke	36,000
Chicago Pneumatic 185 Air Compressor, 100' hose on reel, quick connect fittings for blowouts	<u>5,000</u>
Total Assets	\$92,500

All values provided by Seller

INCOME STATEMENT SUMMARY

2016 Gross Sales	\$515,407
2016 Seller's Discretionary Earnings	\$186,692

Financial information provided by Seller

Request Additional Information:

Chip Langerak

Call 208-535-9905

chip@arthurberry.com