

ESTABLISHED IDAHO BREWERY

THE COMPANY

An Idaho iconic brand, our client company is one of the most established breweries in Idaho. Its craft beers have generated a loyal customer following and are winners of numerous craft beer awards. In addition to production of conventional kegs, the company operates a canning line capable of packaging 12 and 24 ounce cans. Products are sold by way of contract with one of the largest beverage distributors in the region. The company's products can be found in some of the largest grocery stores in the region, as well as convenience stores and other retail beverage outlets including bars and restaurants. With a production capacity of approximately 5,000 barrels per year, there is additional room for add fermentation tanks that would provide a 50% capacity expansion. The brewery employs a full time talented brewer and two to three other full time and seasonal employees. The seller is a full time employee as well.

THE LOCATION

The business currently leases a 4,000 SF facility adjacent to a restaurant and tasting room featuring the company's beers. The restaurant is not included in the purchase and is owned separately by others. While the current location is completely functional and provides room for expansion, the business can be relocated or merged with another brewery.

THE STRENGTHS

It is indeed a rare opportunity to acquire such a well respected craft beer brand. The company has excellent distribution relationships, especially considering the competitive operating environment. The production facility is well maintained and efficient with expansion capacity. All the business components are in place and the company is poised for growth. The seller is open to assist a buyer through a smooth transition for a negotiated period of time and terms.

THE REASON FOR SELLING

After starting and growing the business and establishing a solid foundation and platform for future growth, the Seller is ready to pass the baton to an entrepreneurially-minded buyer who possesses management skills and working capital to take the business to the next level.

THE IDEAL BUYER

This business is an excellent opportunity for an entrepreneurially-minded individual with excellent management skills and working capital, or another brewery interested in expanding its business through acquisition of a powerful, regional craft beer brand.

ASKING PRICE:
\$1,000,000
TERMS:
Cash

PURCHASE PRICE ALLOCATION

FF&E and Inventory \$500,000

All values provided by Seller

ASSETS

Contact Agent for Detailed Equipment List
and Production Capacity Details

INCOME STATEMENT SUMMARY

See Agent for 2016 Financial Data

Further details can be provided to
prospects upon execution of a
[Confidentiality Agreement](#) and
demonstration of financial capacity.

Request Additional Information:

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