



# AGRICULTURAL PRODUCT MANUFACTURER

## Pacific Northwest Region

### THE COMPANY

Founded in 2001 by an entrepreneur who believed there had to be a better way to perform an agricultural task, the Company has grown into a leader in its specialty and grossing over \$8 million a year. The Seller's goal was to design a more efficient and reliable product than others on the market. The Company now manufactures and sells six primary products with about 90% of product sales through a network of dealers consisting of 29 dealerships operating in nine states, Canada and Australia in 121 dealer locations. Management believes there are opportunities to further grow revenues and profits through geographic expansion, greater production efficiencies and product additions. The Company is pursuing these opportunities even while the business is available for sale.

### THE LOCATION

The Company is located in an agricultural based community in the Pacific Northwest. It operates from a relatively new 31,750 square foot facility on approximately six acres. The building was expanded by nearly double to its current size in 2015. The facility is owned by the Company shareholder. It can be purchased with the business or leased back long term from the Seller. The price on the building/property is \$2,480,000.

### THE EMPLOYEES

The Company currently has 22 employees including a general manager and the owner (the latter approximately 3/4 time). The Company has good people in key positions.

### THE IDEAL BUYER

The shareholder is interested in selling the Company to a purchaser who possesses the management skills and capital to take the Company to the next level.

### THE REASON FOR SELLING

The Company owner prefers to pass these opportunities on to a new owner rather than invest the additional time and capital.

### THE POSSIBILITIES

The business is doing fine, indeed, plans are in place to accelerate growth over the next couple of years. There exists market and product expansion opportunities and additional production efficiency capacity for the Company.

## ASKING PRICE

### Contact Agent

**TERMS:**  
Cash

### ASSETS (6/30/18)

Current Assets (excl. Cash)	\$2,314,804
FF&E (Seller Est. Fair Value)	\$600,000

*All values provided by Seller*

### INCOME STATEMENT SUMMARY

Contact Agent for Confidential  
Financial Information

### Request Additional Information:

TO RECEIVE FURTHER INFORMATION, sign and return the [Confidentiality Agreement](#) found on our web site. If you prefer, this agreement can also be requested by contacting the agent listed below.

**Randy Limani**  
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