

Available for Acquisition

Refrigerated Trucking Services

Idaho

Est. 2009 Revenue: \$4.8MM

Est. 2009 Recast EBITDA: \$0.5MM

- OTR Trucker Hauls Produce, Groceries, and Packaged Goods
- Company-owned Fleet with an Estimated Value of \$2.8+ Million
- 95% Repeat Business Annually a Testament to Customer Loyalty
- Three Full-Time Maintenance Personnel and Stocked Parts to Maintain Fleet at a High Level
- 98% On-Time Deliveries Within a 30-Minute Window

Recast Historical and Pro Forma Statement of Income (\$000)

	2006	2007	2008	E2009	2010	2011	2012
Sales	4,745	4,560	4,731	4,800	4,900	5,000	5,100
EBITDA ^(a)	564	336	595	528	551	575	599
% of Sales	11.9%	7.4%	12.6%	11.0%	11.2%	11.5%	11.7%

(a) Earnings before Interest, Taxes, Depreciation and Amortization



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The Company operates as an Over-the-Road (OTR) trucking firm, serving shippers throughout the West Coast and Arizona. The majority of hauls are the truck load (TL) transportation of produce, groceries, and packaged goods for large shipping companies. With 40 non-union employees and a fleet of 29 refrigerated trucks and 43 trailers, the Company enjoys a strong reputation for the integrity of its drivers, the high quality condition of its fleet, superior customer support, and a 98% on-time delivery rate. All trucks are equipped with Qualcom Systems, which enable GPS tracking, as well as direct contact with the Company's two dispatchers. The Company invested heavily in trucks in recent years and does not expect significant capital expenditures over the next few years.

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